

Application Serial No. 09/843,550

AMENDMENTS TO THE CLAIMS

1. (Currently Amended) A computer-implemented method for determining a price of goods made by a manufacturer in response to at least one electronic price request ~~order~~ from a buyer for the goods, comprising the acts of:

receiving the order; electronic price request from the buyer;

in response to the electronic price request, performing a computer-executed act of determining whether title to the goods passes directly from the manufacturer to the buyer or through an intermediate e-market place; and
computing displaying a price of the goods to the buyer based at least partially on the determining act; act;

providing the buyer with a machine-readable signal for displaying the computed price.

2. (Original) The method of Claim 1, wherein a first pricing regime is implemented when it is determined that title to the goods passes directly from the manufacturer to the buyer.

3. (Previously Presented) The method of Claim 2, wherein when it is determined that title passes through an intermediate e-market place, the method further includes determining whether to implement the first pricing regime or a second pricing different than the first pricing regime.

4. (Original) The method of Claim 3, further comprising the act of:
determining whether to discount a price.

5. (Original) The method of Claim 4, wherein a discount is determined based on at least one of: volume of a current order, volume of annual orders, and projected volume of orders.

Application Serial No. 09/843,550

6. (Currently Amended) The method of Claim 4, wherein a discount is determined based on at least one of: an advance scheduling of an the order, an industry segment of the buyer, a credit rating of the buyer, and a stocking/handling charge.

7. (Original) The method of Claim 3, further comprising the act of: determining whether to customize a price.

8. (Original) The method of Claim 7, wherein the price is customized based on at least one of: geographic region, customer information, product line information, manufacturer information.

9. (Currently Amended) A computer having logic executable by the computer to perform for executing method acts for determining a price of goods made by a manufacturer in response to at least one electronic order price request from a buyer for the goods, said method acts comprising:

receiving an order for goods; the electronic request from the buyer; in response to the electronic request, determining whether title to the goods passes directly from a manufacturer to a buyer or through an intermediate e-market place; and

computing displaying a price of the goods to the buyer based at least partially on the determining act; act;

providing the buyer with a machine-readable signal for displaying the computed price.

10. (Original) The computer of Claim 9, further including logic for executing a method act comprising:

implementing a first pricing regime when it is determined that title to the goods passes directly from the manufacturer to the buyer.

Application Serial No. 09/843,550

11. (Original) The computer of Claim 10, further including logic for executing a method act comprising:

when it is determined that title passes through an intermediate e-market place, determining whether to implement the first pricing regime or a second pricing regime.

12. (Original) The computer of Claim 11, further including logic for executing a method act comprising:

determining whether to discount a price.

13. (Original) The computer of Claim 12, wherein a discount is based on at least one of: volume of a current order, volume of annual orders, and projected volume of orders.

14. (Currently Amended) The computer of Claim 12, wherein a discount is based on at least one of: an advance scheduling of an the order, an industry segment of the buyer, a credit rating of the buyer, and a stocking/handling charge.

15. (Original) The computer of Claim 11, further including logic for executing a method act comprising:

determining whether to customize a price.

16. (Original) The computer of Claim 15, wherein the price is customized based on at least one of: geographic region, customer information, product line information, manufacturer information.

17. (Currently Amended) A computer program product having logic means executable by a computer configured to determine a price of goods made by a manufacturer in response to at least one electronic price request order from a buyer for the goods, comprising:

Application Serial No. 09/843,550

computer readable code means for receiving the order; electronic price request from the buyer;

computer readable code means responsive to receiving the electronic price request for determining whether title to the goods passes directly from the manufacturer to the buyer or through an intermediate e-market place; and

computer readable code means for computing ~~displaying~~ a price of the goods to the buyer based at least partially on the ~~determining;~~ determining;

computer readable code means for providing the buyer with a machine-readable signal for displaying the computed price.

18. (Original) The computer program product of Claim 17, further including:

computer readable code means for implementing a first pricing regime when it is determined that title to the goods passes directly from a manufacturer to a buyer.

19. (Original) The computer program product of Claim 18, further including:

computer readable code means for determining whether to implement the first pricing regime or a second pricing regime when it is determined that title passes through an intermediate e-marketplace.

20. (Original) The computer program product of Claim 19, further including:

computer readable code means for determining whether to discount a price.

21. (Original) The computer program product of Claim 20, wherein a discount is based on at least one of: volume of a current order, volume of annual orders, and projected volume of orders.

Application Serial No. 09/843,550

22. (Currently Amended) The computer program product of Claim 21, wherein a discount is based on at least one of: an advance scheduling of the an order, an industry segment of the buyer, a credit rating of the buyer, and a stocking/handling charge.

23. (Original) The computer program product of Claim 19, further including:
computer readable code means for determining whether to customize a price.

24. (Original) The computer program product of Claim 23, wherein the price is customized based on at least one of: geographic region, customer information, product line information, manufacturer information

25. (Currently Amended) At least one digital data processing machine programmed to cooperatively perform operations for determining a price of goods made by a manufacturer in response to at least one electronic request for quote (RFQ) from a prospective buyer of the goods, the operations comprising:
receiving from the buyer an electronic message comprising an RFQ;
responsive to receiving the RFQ, determining a price of the goods based at least partially upon a manufacturer's specification as to whether title to the goods will pass directly from the manufacturer to the buyer or through an intermediate e-market place;
transmitting an electronic message representing the determined price to the buyer.